# **UMC Advantage**

At University Medical Couriers, we view ourselves as representatives of your business, and work tirelessly to maintain your good name.

Our many years of medical transportation and logistics experience give us a unique advantage in developing customized solutions for you.

Client focused operations: As we are focused solely on the healthcare industry, we are dedicated to the needs of your business and patient healthcare. We view ourselves as partners in your operation, and track success through the increased efficiency and value we bring to your business.

Business Professionals: Every team member at UMC is a highly trained professional dedicated to specimen handling and medical transportation. We pride ourselves on our exceptionally high level of customer satisfaction.

Pricing: In addition to our menu of services, UMC offers a competitive and flexible pricing structure to help improve your bottom line.

### www.UMCouriers.com



#### **Emil DeSmet**

President

Emil DeSmet is a founding partner of University Medical Couriers, and is an expert in the medical logistics field.

Prior to the forming of University Medical Couriers, Emil was an integral part of Stanford Outreach Courier and Logistics Department where he designed most of the routes and validated the training for all of the 67 couriers in his department.

#### Mike Ghiselli

Vice President

Mike Ghiselli is a founding partner of University Medical Couriers. As vice president of UMC he is responsible for policies and procedures, technology and strategic partnerships.

Prior to founding UMC Mike joined Stanford University Medical Center's Clinical Laboratory in 2006 as the manager for the Outreach Couriers and Logistics department where his direction helped build the highly respected program based on teamwork, training and accountability. He developed a temperature monitoring system to ensure specimen integrity was maintained.



1-877-770-7714 www.UMCouriers.com





...a logistics company



## We Go the Extra Mile

Quality & Service Guaranteed 1-877-770-7714

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## **Professional**

UMC provides logistics services to hospitals, medical organizations and laboratories in Northern and Central California.

We exclusively serve the healthcare community and understand the time critical nature of patient healthcare and proper specimen handling.

Our executive team has more than 17 years experience in diagnostic specimen and blood product transportation, focusing on STAT, will-call, scheduled pick ups and route coverage.

Call UMC for transportation and tracking of:

- ☑ Diagnostic Specimens
- ☑ Blood Products
- ☑ Medical Records
- ☑ Radiology Films
- ☑ Medical Supplies
- ☑ Pharmaceuticals

Customized, Full Service Solutions include:

- ☑ STAT
- ☑ Same Day Pick Ups/Deliveries
- ☑ Full Shift Coverage



# **Connected**

UMC uses a fully integrated system ensuring our dispatchers and couriers are always connected, allowing you to check the status of your job at any time.

**UMC Service Includes:** 

- ☑ Bar code scanning
- ☑ Real time GPS tracking
- ☑ Temperature monitoring
- ☑ Daily invoicing
- ☑ Emailed proof of delivery



# Accessible

**Open an Account** 

1-877-770-7714

Schedule a Pick Up

Call our toll free number to speak with a friendly dispatcher or use your account number on-line at www.UMCouriers.com

- 1. Pick up orders are sent to the couriers' mobile devices
- 2. Proof of delivery is automatically sent to your email
- 3. You can check order status online from your desktop in real time with GPS satellite tracking technology
- 4. Our dispatchers are always connected to the couriers via two way voice and data radios

# **Accountable**

At UMC we understand the critical importance surrounding diagnostic specimens and blood products. Timely results for blood tests mean a sample has to get to the lab fast and safely. As specialists in medical logistics, our quality controls ensure that specimens and blood products are delivered on time and in perfect condition to the correct destination.

**University Medical Couriers are:** 

- ☑ Thoroughly trained in specimen handling and transportation
- ☑ OSHA and HIPAA compliant
- ☑ Trained extensively on customer service
- ☑ Professionally attired and will greet your staff in a friendly and courteous manner

All of our couriers go through an extensive background check, are subject to random drug testing, and their driving records are actively monitored.







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